



EMPOWERING WOMEN IN NEGOTIATION ©

Empowering Women in Negotiation © programs equip women with the necessary tools and information to negotiate effectively. The programs look at the nuances between how men and women typically approach negotiating and the ways women can maximise their strengths at the negotiating table.

Empowering Women in Negotiations © programs thoroughly examine the negotiation process and ways women can prepare and approach effective negotiation. With an emphasis on practical application, this workshop introduces key areas and strategies specifically for women and offers insights into overcoming personal barriers to negotiation.

Learning Outcomes:

- Understand the tools valuable to you and how to use them
- Understand the imperative for women to build negotiating skills
- Be equipped to overcome personal barrier to negotiating
- Gain insight into your negotiating strengths and develop key negotiation competencies
- Be able to immediately apply the tools to empower you to obtain a better negotiated outcome

Timing 4 hours – 2 days

Suitable for 1 – 20 participants

To find out more please contact info@springbc.com